COMPANY PROFILE

NEET (NIGERIA) LTD [RC34522]
PRINTCOPY SOLUTIONS DIVISION

43 Akin Adesola Street,
Victoria Island, Lagos
Nigeria
Tel: +234 1 461 2434 / 461 2435
http://www.neetnigeria.com
info@neetnigeria.com

1. NEET COMPANY PROFILE

NEET Nigeria Limited is a company, incorporated in Nigeria in 1980, offering business applications and professional services in Office Solutions & Applications including PrintCopy Solutions & Services, Production Printing, Document Management and Electronic Archiving [EDMS], Electrical ELV, ICT Equipment (like Projectors, Interactive White boards, Large format Displays).

NEET Nigeria Limited has offices in Lagos, Abuja and Port Harcourt and is well equipped with qualified and trained Engineers & Technicians to handle all equipment & solutions sold by us. We are the **Exclusive Distributor** in Nigeria of **Gestetner Multi-Functional Printers/ Digital Duplicators / Copiers and Production Printers**.

We have a team of trained specialists in all fields of our business as above.

Mission Statement

To constantly innovate in products and consulting services that help companies get better business results through process innovation. More specifically, we help customers simplify and streamline their intensive *business processes with special focus* in the areas of human productivity & efficiency, and cost savings – constantly working to exceed client expectations.

Our Vision

To be the Number 1 provider of Printing, Scanning and Copying services and to deliver professional services in office solutions, effective service delivery, customer relationship & loyalty, through commitments to quality & time.

Our Expertise

Technology change is the only constant factor. Business initiatives have to keep new trends in mind. At Neet we believe in absorbing the latest technologies at the speed of thought. Be it our products or our services, we incorporate new technologies appropriately to give the best solutions.

What we do

Neet Nigeria Limited is in a position to offer you a wide range of services that include, but not limited to:

- Multi-Functional Devices [MFDs], Multi-Functional Printers [MFPs], Duplicators and Copy Printers
- Production Printers
- Wide-Format Printers
- Electronic Document Management (ECDMS), Scanning, Archiving, Retrieval, Bar code Solutions, OCR
- Large Volume (Production) Scanners & Workflow & Finishing software solutions
- Project Management
- Equipment Leasing for large Fleet-based requirements

NEET (NIGERIA) LTD

- Maintenance & Service Contracts.

Our Certifications & Trainings

Our business units, across our offices, consist of professionals as under:

o   Directors – *Various Sales & Pre-Sales trainings from OEMs*

o   Sales Managers- *Sales-Selling Skills, Gestetner's E-Linc Certifications*

o   Business Development Manager, DMS – *CDIA, A++*

o   Imaging Implementers – *IT Engineers, Cisco Certified Associates, Oracle Database Professionals*

o   Technical Manager – *Production Printing Specialists [PPSE], Gestetner's Service Training [Wice] & E-Linc Trainer*

o   Project Supervisors – *Certified Document Solutions Experts (MDS/MPS), CDIA certified, PMP level Project Management engineers, Designers & Solution Architects for EDMS solutions*

NEET (NIGERIA) LTD

2. OUR PRINCIPALS

Gestetner

Gestetner is a leading provider of Total Document Solutions. A key sales brand of Ricoh Group, Gestetner provides cutting-edge IT based hardware and software solutions for the document life cycle, combined with a range of Business and Professional Services, which includes world-class customer support and consultancy. For example, our range of Multifunctional devices offer today's busy workgroups print, copy, scan and fax from one Multifunctional product.

We continually find new ways to inspire those around us – and to be aware of how our actions will shape the future. This is connected intrinsically with our holistic and sustainable approach to business, which combines economical, social and environmental strategies. We offer new opportunities to our customers using innovation and the creation of true business value through shared expertise. This in turn helps them achieve their goals by Moving Ideas Forward.

Our brand is connected to the three *Gestetner* values: harmonising with the environment, simplifying life and work, and supporting knowledge management.

We specialize in the following:

- Multi-Functional Printers & Devices- Low, Mid, High-volume Copy, Print, Scan, Fax, Scan to…. functionality
- Network & Stand-alone Printers- Gelsprinters, Laser
- Production Printers (for back-room production printing) with variable spooling
- Wide-Format Printers
- Copy Printers
- Document and Resource Management- Document Solutions, Workflow Management, Archiving, Labeling, Quality control, Bar code Solutions, OCR, Retrieval, Process Management, Project Management, Solution Architecture

WHO IS GESTETNER?

NEET (NIGERIA) LTD

An international leader

Gestetner

- Innovating since **1936**
- **109,000+** Employees Worldwide
- In more than **200** countries and regions
- Worldwide sales of **$23 billion** year end March 2012
- **Industry leader** in document management
- Over €1 billion invested in **R&D**
- **Fortune 500** global company

Over 30,000 highly qualified service engineers

Mono Laser Printers

Colour Laser Printers

Mono Multi-functional devices

Colour Multi-functional devices

Projectors- Ultra Short & Long throw

NEET (NIGERIA) LTD

NEET (NIGERIA) LTD

Gestetner

Printing Systems

Gestetner

Pro™ 907, 1107 and 1357EX

Ricoh Pro L4000

Pro™ C651EX and C751EX

InfoPrint 5000

Pro™ C901S Graphic Arts +

Ricoh MP CW2200SP

Production Printers

Black and White Cutsheet Production Printers
For CRD, In Plant, Print-for-Pay and Commercial Print markets, Gestetner has black and white cutsheet production printing solutions.
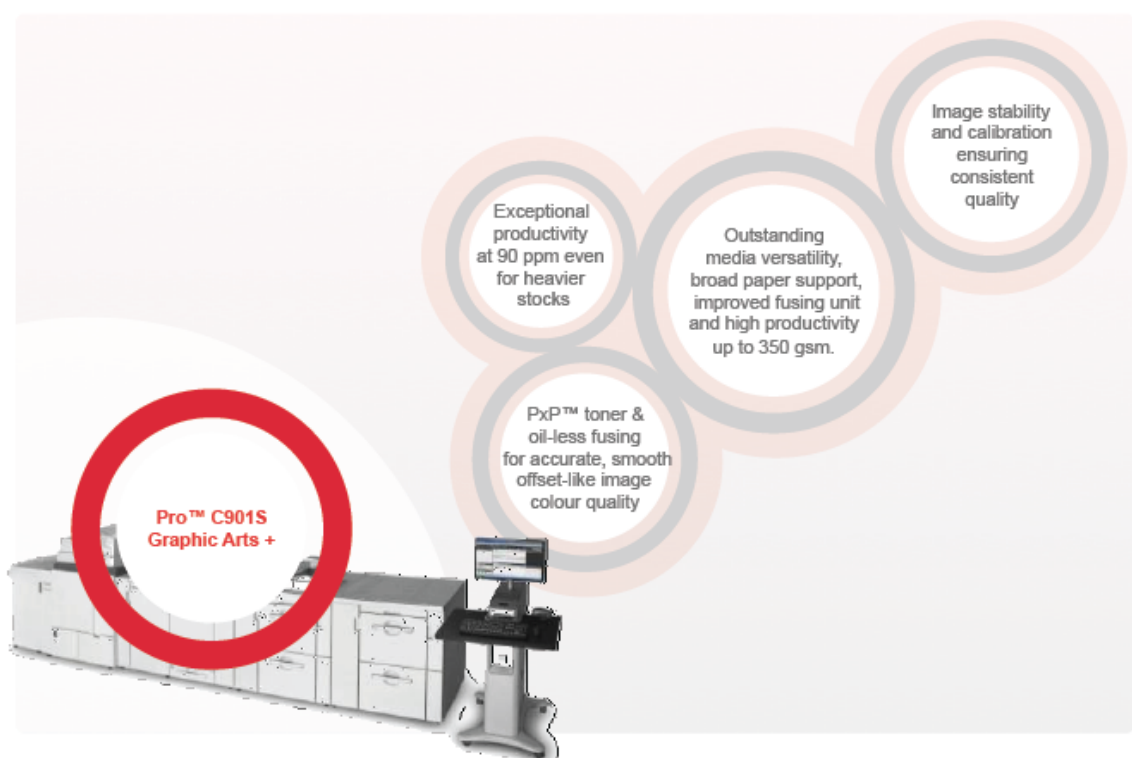
Colour Cutsheet Production Printers
Cutsheet colour solutions for CRD, In Plant, Print-for-Pay and Commercial Print markets.

Continuous Feed Production Printers
Upgrade to continuous form printing for more output with fewer devices and less operator time.
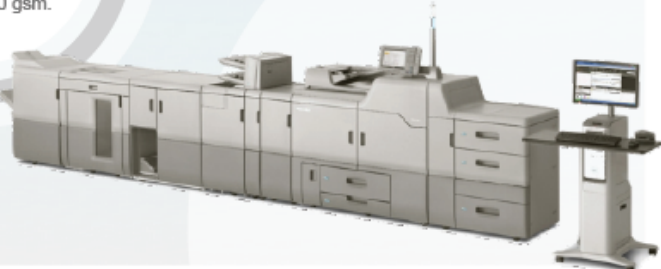

Colour flagship product **Gestetner**

Image stability and calibration ensuring consistent quality

Exceptional productivity at 90 ppm even for heavier stocks

Outstanding media versatility, broad paper support, improved fusing unit and high productivity up to 350 gsm.

PxP™ toner & oil-less fusing for accurate, smooth offset-like image colour quality

Pro™ C901S Graphic Arts +

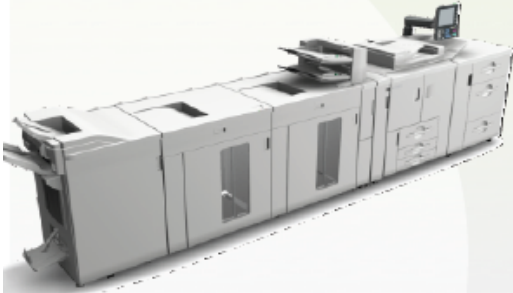# Mid range colour production *Gestetner*

Exceptional durability at 65 or 75ppm colour/mono

High image quality VCSEL technology for razor sharp 4800 dpi, PxP™ toner and oil-less fusing for smooth offset-like image quality

Outstanding media versatility, broad paper support, improved fusing unit and high productivity for up to 300 gsm.

Maximum uptime new liquid cooling system

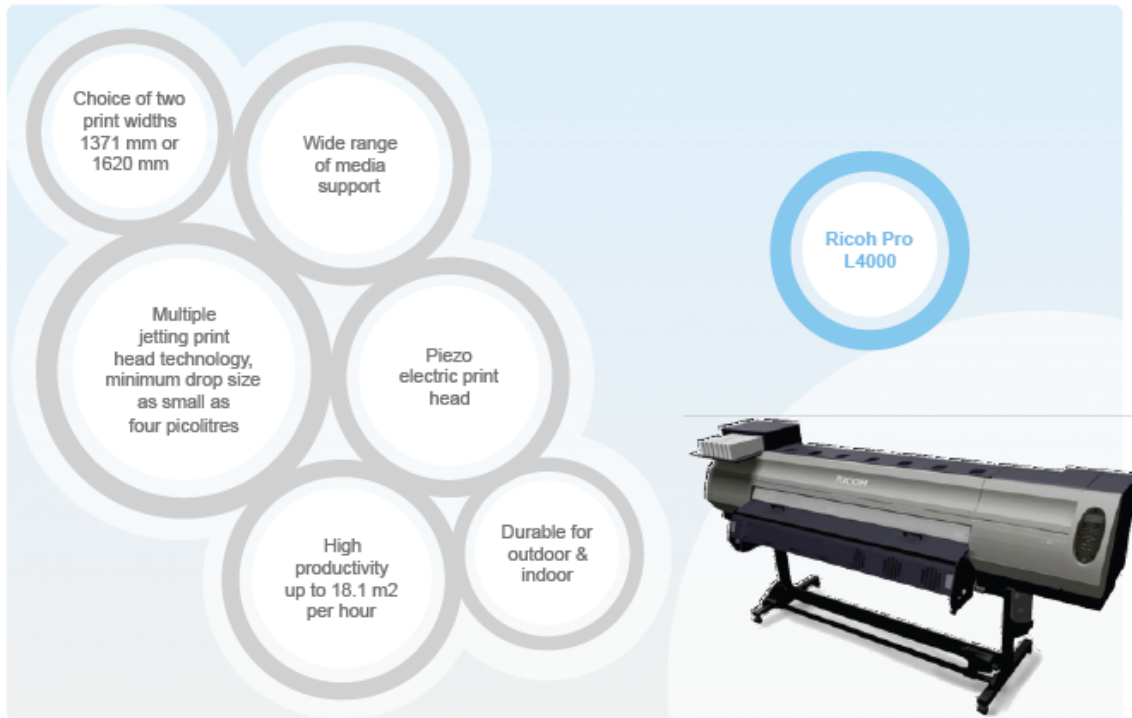# Mono production workhorse *Gestetner*

Pro™ 907, 1107 and 1357EX

...h image q...ty a... prove... productivity at 90, 110 or 135 ppm

Outstanding media versatility, broad paper support, improved fusing unit and high productivity up to 300 gsm.

Maximum uptime even with heavier stocks

Exceptional durability and a wide range of inline finishing options

NEET (NIGERIA) LTD

Large format colour innovation *Gestetner*

- Choice of two print widths 1371 mm or 1620 mm
- Wide range of media support
- Multiple jetting print head technology, minimum drop size as small as four picolitres
- Piezo electric print head
- High productivity up to 18.1 m2 per hour
- Durable for outdoor & indoor

Ricoh Pro L4000

Wide format for CAD applications *Gestetner*

- Innovative environmentally friendly Gel ink
- Scan/Print/Copy all in one and
- Durable for outdoor and indoor
- Wide range of media support
- Blocked nozzle detection and correction

Ricoh MP CW2200SP

NEET (NIGERIA) LTD

Mimaki is a leading manufacturer of wide format inkjet printers and cutting machines for the sign/graphics, textile/apparel and industrial markets. Mimaki develop the complete product range for each group: hardware, software and the associated consumable items such as inks, cutting blades. Mimaki excels in offering innovative, high quality and high reliability products based upon its Aqueous, Solvent, Eco Solvent, Solvent-UV and UV curable inkjet technology.

We have **NOW** been appointed the dealer for GSW, South Africa, the African Distributor of MIMAKI, for the Nigerian market. The dealership covers market leading brands such as MIMAKI, PRIMERA, CHEMICA, ESKO, TEXJET, EUROTECH for the solutions and offerings as below:

· Large Format Printers (Graphics, Signage, Textiles, Apparel), Grand Format Printers (Banners & Billboards), Printer/Cutters, Cutting Plotters, UV Flatbed Printers, Textile Printers, Dye Sublimation Transfer Printers- MIMAKI (including Media & Consumables)
· Heat Transfer Solutions for Textile market- Eco Solvent Inks, Sublimation Inks, Inkjet Printing, Laser Printing from CHEMICA
  · Solutions for affordable full COLOUR transfer production- TheMAGICTouch
  · Digital Finishing- ESKO (Kongsberg Series)
  · Liquid Coaters, Heat Presses, Laminators- EUROTECH
· Label Printers & Digital Label Presses and Finishing Systems- PRIMERA TECHNOLOGY INC.
  · Direct to Garment Inkjet Printers & Digital Textile Printing Solutions- POLYPRINT S.A.

PRODUCT SPECIFIC SOLUTIONS FOR THE PRINTING INDUSTRY

PRINTERS & CUTTERS

Grand Format Banner Printer

Large Format Textile Printers

Large Format UV LED Printers

Large Format Printer/Cutter series

NEET (NIGERIA) LTD

FUJITSU

- Fujitsu scanners deliver speed, image quality, and great paper handling, along with easy integration and compatibility with over 200 document imaging applications. It provides cost saving solutions for ALL SECTORS like Government, Medical, Healthcare, Financial, Insurance, Educational and other industry sectors.

"Fujitsu scanner's best feature, however, is its incredible speed and reliability...It's this effortless scanning experience that will keep you motivated to continuously digitize your paperwork."

OTHER SALIENT features are:

- Scan speeds from 15 to 200 pages per minute.
- Colour scanning capability as well as B/W or grayscale. Image enhancement for poor quality mixed colour documents
- The ability to scan paper sizes from business card to A3 (extra-long scanning possible up to 5.5m in length)
- One touch paper-to-PDF Converter
- Simplex / duplex scanning
- Designed with virtually straight paper paths that facilitate smooth, jam free, paper feeding
- Automatically recognize the size of each document, detect and correct for skew, show images in the right orientation if they are scanned upside down and also remove any blank pages.

Benefits

- Electronic documents reduce the costs associated with paper filing systems and reduce the risks of misplacing or losing a document.
- Provides quick and easy access to scanned information
- Enables fast and accurate access to data previously only available on paper
- Distribute documents electronically using the Internet, eliminating the time and resources required to fax documents.
- Supports regulatory compliance - "Up-to-date documentation" and "available at all times" are among the requirements that govern these highly regulated entities.
- Improves Customer service - Business invoices and documents are scanned and routed electronically to appropriate department for processing/ approval, speeding up transaction times and decreasing chances of lost or misfiled documents.

FUJITSU Image Scanner fi Series Lineup

Departmental Scanners

Departmental Scanners from Fujitsu support the larger organization with state-of-the-art document imaging solutions.

fi-7180 (80ppm)   fi-7280 (80ppm)

NEET (NIGERIA) LTD

fi-5530S (50ppm)

Production Scanners

For maximum throughput, image quality & speed, turn to Fujitsu's Production Scanners:

fi-5950 (135ppm)   **fi-6800 (130ppm)**

fi-6400 (100ppm)   **fi-6770 (90ppm)**

fi-6670 (90ppm)

Network Scanners

Compact and efficient, Fujitsu's network scanners provide maximum performance with minimum footprint

NEET (NIGERIA) LTD

Scanning Software

Maximize the potential of your Fujitsu scanner with digital imaging software

. Powerful, fi Series capture software with PDF and TIFF output
. Intuitive User Interface
. Step by Step Profile Configuration
. Barcode and Patch Code Batch Separation

FUJITSU Image Scanner ScanSnap Family

ScanSnap scanners take the complication out of document imaging with one-button ease of use. Perfect for home and small business environments, the ScanSnap family of scanners bring duplex multi-sheet scanning to everyone, combining performance and affordability in a compact size.

NEET (NIGERIA) LTD

Recover Costs, Print Anywhere and Reduce Waste

- a powerful output management solution specifically designed to help educational institutions regain control of campus-wide printing and copying

Take Control of Your Output Environment

Equitrac Express® enables unprecedented control of the output environment.

Campus-wide printing and copying is a tough activity for any school to manage. Coin boxes let you recoup the cost of copies, but they are expensive to maintain. You want to give students and faculty access to network printing, but without a chargeback mechanism the risk of overuse is high. Security is another challenge, and restricting access to printers is at best inconvenient. At the same time, concerns about environmental sustainability and paper waste are growing.

Equitrac Express is a powerful and easy-to-use output management solution that takes on all of these challenges at the same time. It is specifically designed to help schools like yours regain control over campus-wide printing and copying, account for and recover costs, ensure convenience without sacrificing security, and encourage responsible printing that minimizes waste.

• **Simple:** One solution keeps track of output from all connected printers and copiers
• **Accurate:** Generate the information you need to perform accurate chargebacks for all print and copy costs
• **Secure:** Follow-You Printing® only releases documents for output after users authenticate at the device
• **Mobile:** Let users send files to print from one location — then pick them up across campus or in another town
• **Green:** Discourage waste and abuse, and enforce rules for output

1. **Rack2-Filer** - Scanning software provides several tools to keep your content organized, presentable, and accessible. It enables users to scan and store digital data in a very efficient way, providing several powerful tools and time-saving features to keep your content highly accessible, exceptionally organized, and working hard for you.   With its built-in **Optical Character Recognition (OCR)** engine, content can be made searchable by word, phrase or number.   Even the "sticky notes" and "binder titles" can be searched.

2. **ScanAll Pro** - is image capture software that brings additional in-box value to *fi-series* scanners. It supports TWAIN and ISIS drivers. It can manipulate images in the thumbnail pane and display images in several different formats quickly with the display control. Also supports many popular imaging file-formats including PDF creation with advanced functionality.

NEET (NIGERIA) LTD

3. **VRS Pro (Virtual Rescan Professional)** - features numerous images processing enhancements, improved TWAIN 2.0 compatibility, updated Advanced Clarity and ISIS user interfaces. Its features include:

- Automatic image orientation adjusts skewed images, even completely rotating upside down ones, so all captured images are oriented in the same direction
- Intelligently determines if a page is blank and can be eliminated from the workflow
- Correctly identifies and retains colour when it is integral to a document (e.g., logo, photo, date stamp) and eliminates it when it is not.

PDF Archiver is designed for imaging. It creates ISO standard PDF/A compliant images using standalone document scanners and scanners of multifunction copiers. OCR engine forms the difference between Standard and Professional versions..

PDF Archiver is an integrated scanning/capture, document content indexing and PDF/A output solution in one package. PDF Archiver offers a full line of software tools required to achieve productive conversions from paper to searchable electronic files delivered in hierarchically managed folders in LAN/WAN. PDF Archiver also accommodates OCR, imaging, activity reporting and image endorsing (digital signature). PDF Archiver Standard is the non-OCR edition and users may upgrade to OCR edition (PDF Archiver Professional), at any time.

NEET **(NIGERIA) LTD**

5. CLIENT LIST

PRINTCOPY CLIENT LIST

NEET (NIGERIA) LTD

NEET (NIGERIA) LTD

5. KEY CONTACT PERSONNEL INFORMATION

PERSONNEL	DESIGNATION	CONTACT DETAILS
Moti Dadlani	Chief Executive Officer	mdadlani@neetnigeria.com / +234 1 461 2434-5 / +234 812 945 8390
Nick Dadlani	Executive Director / Sales Director	ndadlani@neetnigeria.com / +234 1 461 2434-5 / +234 812 945 8400
Dinesh Kumar	Head, MPS & MDS Solution Sales, PrintCopy Division	dkumar@neetnigeria.com / +234 1 461 2434-5 / +234 812 945 8401
Vinod Kumar C.	Business Development Manager (LOS, ABU & PHC) - PrintCopy Solutions & ICT	vkumar@neetnigeria.com / +234 1 461 2434-5 / +234 812 945 8372
Maulik Shah	National Technical Supervisor (Lagos & PHC) - PrintCopy Division & Pre Sales Specialist- Large Format Devices, Cutters, Plotters & Production Printers	mshah@neetnigeria.com / +234 1 461 0040-1 / +234 812 945 8381
Abiodun Ogundeyi	Technical Supervisor (Abuja & Northern Operations) - PrintCopy Division	aogundeyi@neetnigeria.com / +234 812 945 8396
Beatrice Adedeji	Head- Customer Relationship Manager	crm@neetnigeria.com / +234 1 461 0040-1 / +234 812 945 8406
Sumbo Jumoke	Customer Relationship Team Leader	cre@neetnigeria.com / +234 1 461 0040-1
Bukola Olaosebikan	CRE Support Desk	support@neetnigeria.com / +234 1 461 0040-1 / +234 812 945 8366 / 8388

CONTACTS FOR REGIONAL OFFICES: ABUJA & PORT HARCOURT

Abuja	Port Harcourt
Vinod Kumar C.	**Maulik Shah**
5 Warri Street	Elmina House
Tafawa Balewa Road, Area 11 Garki	123 Aba Road
Abuja, Nigeria	Port Harcourt, Nigeria
Cell: +234 812 945 8372 / 8401	Cell: +234 812 945 8381

General enquiries: info@neetnigeria.com

Apart from our strategically located REGIONAL offices at Abuja and Port Harcourt, we have an established network of business partners (dealers) across Nigeria. We are fully backed by Certified Networking Engineers, Certified Document Imaging Architects and factory trained engineers by respective principals.

NEET (NIGERIA) LTD